Aruba Instant On AP positioning V Aruba Instant and Competitive Solutions

	Aruba Instant On	Aruba Instant	Ubiquiti	Meraki Go
Business size	For small business – under 100 users.	Enterprise Branches and mid-size campus – more than 100 users.	–	–
AP Platforms	All 802.11ac Wave 2 platforms.	.11ac Wave 2 and .11ax platforms.	Most Aps are Wave 1 (excluding NanoHD).	All 802.11ac Wave 2 platforms.
Support	90 days phone and chat for 1 year, plus online community.	8x5 best effort TAC first 90 day; Airheads community.	Chat support for 1 year. Elite support needed for online community (US only).	Online chat (business hours), plus online community.
Warranty	2 year warranty included, plus 10 day shipping with paid shipping costs.	Limited lifetime warranty (LLW)	1 year warranty if bought from listed resellers. No shipping costs included ($25-$50 per year).	1 year
Ease-of-use	Simple to deploy.	–	Not as simple, requires cloud key and gateway for advanced features.	Simple to deploy.
Auto-mesh	One-touch mesh with app.	–	Not easy to set up.	Mesh-setup availability.
Remote management	Mobile app or cloud-based web portal.	Multi-Vendor AirWave, Cloud based central, Web-based GUI	Requires cloud key ($79-$199), plus hosted software or cloud subscription.	Mobile app only.
Advanced features	Inbuilt advanced features include Guest Access, DHCP, NAT, QoS*.	Airgroup, Clarity, IoT, UCC, RTLS, IAP-VPN.	Requires gateway ($344+).	No DPI. Web content classification only.
Security	Firewall, DPI and IDS included*.	Firewall., Enforce policy per user, device, location, app and role.	Requires gateway ($344+) for DPI and IDS.	No DPI. Web content classification only.
End User Pricing	$80- $239 USD	–	$79-$199	$149 - $199 USD